## Original Research Article

# Artificial intelligence in performance management: Enhancing accounting decision support

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*Abstract:* In a fast-moving business environment, companies face challenges and opportunities in decision support and performance management. Artificial intelligence (AI), as a disruptive technology, is gradually changing traditional work models and decision-making processes, especially in the field of accounting and financial management. The application of AI improves the efficiency of data processing and the accuracy of decision-making, helping companies monitor performance indicators in real time, analyze historical data and predict future trends.Despite the huge potential of AI in performance management, many organizations still face challenges in implementation, such as data privacy and security issues, and insufficient employee skills. This study explores the specific application of AI in performance management, analyzes its impact on accounting decision support, and proposes possible challenges and countermeasures. It is hoped that it will provide useful suggestions for companies in the process of transformation and help them achieve sustainable development in the competitive market. With the advancement of AI technology, its application in the field of performance management will have even broader prospects.

Keywords: Artificial intelligence (AI); Performance management; Decision support; Accounting management

## 1. Introduction

In today's rapidly evolving business environment, organizations are facing unprecedented challenges and opportunities, especially in decision support and performance management. Artificial Intelligence (AI), as a disruptive technology, is gradually penetrating into various industries and changing traditional work patterns and decision-making processes<sup>[1]</sup>. Especially in accounting and financial management, the application of AI not only improves the efficiency of data processing, but also enhances the accuracy of decision-making<sup>[2]</sup>. With the surge in data volume, the traditional performance management methods gradually appear to be overwhelmed, and enterprises urgently need to optimize their performance management system with the help of advanced technical means<sup>[3]</sup>.

Performance management is an important part of enterprise management, which not only concerns the operational efficiency of enterprises, but also directly affects the realization of strategic goals. In this process, the quality of decision support is crucial<sup>[4]</sup>. The introduction of artificial intelligence technology provides enterprises with more accurate data analysis and decision support tools. Through technologies such as machine learning, data mining and natural language processing, companies are able to monitor performance indicators, analyze historical data and predict future trends in real time. The application of such technologies enables decision makers to respond more quickly to market changes and thus maintain a competitive edge<sup>[5]</sup>.

This study aims to explore the specific application of AI in performance management, analyze its enhancement effect on accounting decision support, and propose the challenges and corresponding countermeasures that may be encountered in practical application. Through in-depth analysis of relevant theories and practices, this paper hopes to provide useful suggestions and references for enterprises in the transformation process, and help them realize sustainable development in the fierce market competition. With the continuous progress and maturity of artificial intelligence technology, its application prospects in the field of performance management will be broader, and it is expected to become an important tool for enterprises to improve their management level and decision-making efficiency in the future<sup>[6]</sup>.

## 2. Overview of artificial intelligence

## 2.1. Definition of artificial intelligence

Artificial Intelligence (AI) is a branch of computer science that seeks to create systems and technologies that can simulate intelligent human behavior. Its core goal is to enable computers to perform tasks that typically require human intelligence, including learning, reasoning, problem solving, language understanding, and perception. According to the Definition of Artificial Intelligence, it can be viewed as a computer program or machine that is capable of recognizing patterns, making decisions, and progressively improving its performance by collecting and analyzing large amounts of data. With the development of technology, the definition of Artificial Intelligence has evolved, and modern AI systems are not limited to performing simple tasks, but are capable of performing complex cognitive activities that drive innovation and change in various industries<sup>[7]</sup>.

Aspect	Description	
Definition	A branch of computer science aimed at creating systems that simulate intelligent human behavior.	
Core Goals	Enable computers to perform tasks that require human intelligence, such as learning, reasoning, problem-solving, etc.	
Capabilities	<ul> <li>Learning</li> <li>Reasoning</li> <li>Problem solving</li> <li>Language understanding</li> <li>Perception</li> </ul>	
Pattern Recognition	Ability to recognize patterns and make decisions based on data analysis.	
Data Utilization	Improves performance by collecting and analyzing large amounts of data.	
Evolution of AI	Modern AI systems have evolved to perform complex cognitive activities, driving innovation across various industries.	

Table 1. Artificial	intelligence	(AI)	overview.
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## 2.2. Key technologies of artificial intelligence

Artificial Intelligence covers a variety of technologies and methods, mainly including machine learning, deep learning, natural language processing, computer vision and expert systems. Machine learning is one of the core technologies of AI, which is divided into supervised learning, unsupervised learning and reinforcement learning by analyzing data and learning experiences to improve the performance of the system. Deep learning is a subset of machine learning that utilizes multi-layer neural networks for feature extraction and learning, and is particularly suited to processing image and speech data. Natural language processing enables computers to understand and generate natural language, which is widely used in speech recognition, chatbots and other scenarios. Computer vision technology helps machines "see" and understand images and videos, while expert systems support specific domains by simulating the decision-making process of human experts.

#### 2.3. Current status of artificial intelligence applications in various industries

The current status of AI application in various industries shows that its technology is profoundly changing the traditional business model and social life. In the medical industry, AI is used for disease diagnosis, personalized treatment and medical image analysis, improving the accuracy and efficiency of diagnosis. In the financial sector, AI is widely used in risk management, fraud detection and investment analysis, helping financial institutions better respond to market changes. The manufacturing industry improves productivity and reduces operational costs through intelligent automation and predictive maintenance. The retail industry uses AI for customer data analysis, personalized recommendations and inventory management to enhance customer experience. The education sector is also leveraging AI technology for personalized learning and intelligent assessment. Despite the technical challenges and ethical issues faced by industries in applying AI, overall, AI is driving transformation and innovation in the industry, showing great promise and potential.

## 3. Basic concepts of performance management

#### 3.1. Definition of performance management

Performance management is a systematic approach to improving the effectiveness and performance of organizations and employees by setting goals, monitoring performance, evaluating results, and providing feedback. The core is to ensure that the goals of the organization are consistent with the work goals of individuals, thereby improving overall performance. Performance management not only focuses on short-term results, but also emphasizes long-term development. Through regular assessment and feedback mechanisms, it helps employees identify their strengths and weaknesses and promotes personal career growth. In addition, the implementation of performance management requires the establishment of effective communication channels, so that management and employees can maintain good interaction during the formulation, implementation and evaluation of performance goals.

#### 3.2. Goals and significance of performance management

The main goal of performance management is to improve the overall performance of the organization and the job satisfaction of employees in a systematic manner. First, through clear goal setting, performance management can guide employees' work direction and enhance their work purpose and motivation. Second, performance management promotes transparency and fairness, so that employees can clearly understand their role and contribution in the organization, thus enhancing their sense of responsibility. In addition, performance management provides data support for the organization, and through quantitative and qualitative assessments, it helps managers make more scientific decisions. Finally, performance management helps identify and cultivate talent, and reserves human resources for the long-term development of the organization.

#### 3.3. Main processes of performance management

The main processes of performance management generally include the four key steps of goal setting, performance monitoring, performance evaluation and feedback. First, in the goal setting stage, managers and employees work together to set clear and measurable work goals, ensuring that these goals are consistent with the organization's strategic goals. Next, in the performance monitoring stage, managers regularly check and evaluate the work progress of employees to collect relevant data to provide a basis for subsequent evaluation. Third, in the performance evaluation stage, managers comprehensively evaluate the performance of employees

according to predetermined standards, including both quantitative and qualitative considerations. Finally, in the feedback stage, managers promptly provide employees with feedback on the evaluation results, pointing out their strengths and room for improvement, while also formulating corresponding improvement measures and development plans. Through this systematic process, performance management not only improves employee performance, but also promotes the overall development of the organization.

## 4. Artificial intelligence in performance management

The application of Artificial Intelligence (AI) in performance management is increasingly becoming an important tool for organizations to improve management efficiency and employee satisfaction. Through data analysis and intelligent algorithms, AI can help companies more accurately assess employee performance, optimize management processes, and improve decision-making quality. Fig. 1 proposes an integration of AI components with concepts in knowledge sharing (KS) at the intermediate level in the organizational network. This is designed to capture new knowledge via adopted strategies in the organization's business processes. Rather than implementing a new system entirely, organization is positing a logical method to existing business processes by merging AI and KS.



Figure 1. The Conceptual Framework – An integrated AI-KS system for organizational performance.

#### 4.1. Data-driven performance evaluation

Traditional performance evaluation usually relies on subjective judgment and is easily influenced by personal bias and emotions. AI, on the other hand, can provide a more objective and comprehensive performance evaluation by analyzing a large amount of work data, such as project completion, work efficiency, and customer feedback. This data-driven approach can help managers better identify the strengths and weaknesses of their employees and ensure the fairness and transparency of the assessment.

#### 4.2. Real-time feedback and continuous improvement

AI technology makes real-time feedback possible. By monitoring employees' daily work data, managers can identify problems and provide feedback in a timely manner. This immediacy not only helps employees quickly adjust their work methods, but also enhances their sense of engagement and initiative. AI can also use machine learning algorithms to analyze historical data and make personalized improvement suggestions to help employees continuously improve their performance.

#### 4.3. Employee development and career planning

AI also plays an important role in employee development. By analyzing an employee's skills, interests and career trajectory, AI can provide personalized career planning advice. For example, AI can identify gaps in certain skills and recommend appropriate training courses or development opportunities. This not only helps employees' personal growth, but also cultivates a future talent pool for the organization.

#### 4.4. Intelligent performance management

The introduction of AI technology makes performance management more intelligent. For example, using natural language processing technology, AI can analyze employees' communication records, meeting minutes, etc. to assess teamwork and communication efficiency. In addition, AI can also use sentiment analysis technology to understand the emotional state of employees and identify potential team problems in a timely manner. These intelligent tools make the implementation of performance management more efficient and scientific.

## 5. Specific applications of artificial intelligence in accounting decision support

## 5.1. Automated financial reporting

AI can automatically generate financial reports, integrating data from different systems and departments. This automated process reduces manual input errors and improves the accuracy and timeliness of reports. For example, with natural language processing technology, AI can transform complex financial data into easy-tounderstand text reports, helping management quickly grasp the financial status of the organization.

#### 5.2. Budget forecasting and analysis

AI's machine learning algorithms can analyze historical data and market trends to provide more accurate budget forecasts. This is critical for enterprise resource allocation and strategic planning. The AI model can take into account a variety of variables, such as market changes, industry trends, and economic indicators, to generate data-based budget recommendations that help enterprises make more scientific decisions when setting budgets.

#### 5.3. Anomaly detection and risk management

AI can monitor financial data in real time to identify unusual transactions and potential fraud. For example, by building anomaly detection models, AI is able to analyze transaction patterns and quickly identify transactions that are out of the norm, prompting finance teams to conduct further reviews. This capability not only improves financial transparency, but also enhances an organization's risk management capabilities.

#### 5.4. Intelligent decision support systems

AI-driven decision support systems integrate data from different sources, including financial data, market data, and competitor information. Such systems can generate data-based decision-making recommendations that help management react quickly in complex environments. For example, the system can analyze customer feedback and market dynamics to recommend the best pricing strategy or marketing plan to enhance the company's market competitiveness.

## 6. Conclusion

The application of AI in accounting decision support and performance management has a wide range of prospects and can significantly improve efficiency and decision quality. However, the challenges faced by enterprises in the implementation process, such as data quality, technology costs, personnel skills and legal compliance, require corresponding countermeasures to ensure the successful application of AI technology. Through rational planning and continuous optimization, enterprises can fully utilize the advantages of AI to achieve more efficient financial management and decision support.

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